

David Muller – Associate to Yaran Business Services Pty Ltd

David has specialised in Management Consulting and Corporate Finance since 1984. He was a Senior Manager at KPMG prior to becoming a Director of his own consulting business (Armstrong Muller Consulting) in 1995. The aim of Armstrong Muller Consulting is to retain a small high quality team of consultants that are well regarded in their area of specialty to ensure professional, appropriate, ethical and timely services for all their clients.



David's work in recent years has been relatively evenly split between working with the mainstream corporate sector and working on economic development initiatives with Indigenous entities. He brings knowledge from both sectors together to provide robust commercial and economic development outcomes.

Specialist Service Lines

The specialised services offered by Armstrong Muller Consulting include:

- Strategic and Business planning;
- Corporate Governance and Financial Management training;
- Project implementation;
- Industry and Regional planning;
- Feasibility studies;
- Financial, operational and viability reviews;
- Corporate Finance; Debt, Equity and Government Grants;
- Joint venture and network development.

Work with Mainstream Corporate Sector

David has extensive cross-industry experience in the specialist service areas noted above and brings the knowledge of many years of practical experience to assist clients in planning their business future. He is highly experienced in stakeholder consultation using proven processes to ensure sound outcomes.

David's experience is across a broad range of industries including manufacturing, professional services, food, primary production, water and tourism. In addition David has delivered management training and governance reviews since 1995.

His work with Fyfe Engineering illustrates the nature and cross-section of work undertaken with clients in the Corporate Sector. David works closely with the Board, Managing Director

and Senior Management and has undertaken a high level of consultation across the Group. He is shown as a member of the Fyfe Advisory Group.

Fyfe Engineering has been an anchor client of David's since he helped Fyfe prepare their initial business plan in 2002 when the business had some 50 staff and turnover in the order of \$6 million per annum.

Fyfe Engineering has enjoyed considerable growth in the last 10 years, to the extent that it now has Operations in South Australia, Queensland, Northern Territory and Western Australia; Turnover in excess of \$75 million and over 500 employees.

David has assisted Fyfe Engineering in various projects over the last 10 years including:

- Preparation of initial strategic plan and subsequent updates;
- Preparation of initial business development plan and subsequent updates;
- Preparation of initial operational plan for each business unit and subsequent updates;
- Preparation of succession plan for shareholder, director and management succession;
- Merger and acquisition activity – from concept development, helping to frame the transaction and assisting with transition and business integration;
- Business improvement.

Work with Indigenous Entities

David has worked with Indigenous entities since 1995. Initially he was involved in consultancy work related to the Indigenous Arts industry. However, work undertaken since 1999 has had a much broader focus.

Work History

- 1982 – 1985 – Auditor with Peat Marwick Mitchell (antecedent firm to KPMG)
- 1985 – 1986 – Tax Accountant with Priestley and Morris
- 1986 – 1995 – Senior Manager; Corporate Finance with KPMG
- 1995 onwards – Director own Firm including Armstrong Muller Consulting; Anderson Muller Consulting and BDO Consulting (SA)

Qualifications, Professional Memberships and Accreditations

- Bachelor of Accounting. University of SA
- Fellow of the Institute of Chartered Accountants in Australia
- Fellow of Financial Services Institute of Australia
- Panel member with a number of government departments including Enterprise Connect, Department of Employment Education and Workplace Relations, Indigenous Business Australia (IBA), FaHCSIA
- Panel Member for the Torres Strait Regional Authority Commercial and Business advisory panel 2015.

- Panel member for the Office Registrar Indigenous Corporations for Administrations and Evaluations 2015.