



ABN. 23 110 750 715 - Yaran Business Services Pty Ltd

Sustainable economic and resource development

Our Aim

Our aim is to assist Individuals, Communities, Corporations, Government Departments and their stakeholders to come together in a mutually beneficial way but as independent partners.

This allows each partner to maintain its independence whilst deriving a benefit from a strategic alliance or partnership.

At Yaran Business Services we aim to assist Indigenous people in participating in economic development through **joint ventures, direct investments, civil and mining, forestry and pastoral ventures, employment, service contracting arrangements and small business opportunities** while ensuring that cultural independence and integrity is maintained.

Similarly, organisations can be assisted to develop strategic alliances or partnerships with stakeholders without compromising their commercial independence or integrity.

Meeting your needs

We understand that corporations have certain core corporate philosophies. With this in mind, our advice will ensure that corporations are able to cater for

Aboriginal economic and cultural sensitivities when developing business opportunities.

The relationship will provide a team approach involving experienced professionals who will combine their technical expertise with a strong client ethic. The service you receive from our firm will be direct and personal.

Yaran offers a comprehensive range of professional services that are designed to assist and promote Aboriginal and Torres Strait Islander business, community development and sustainability. We also have access to **specialist training and in-house bookkeeping services available** as part of our business suite.

We have also developed associate relationships with other Indigenous and non-Indigenous **Logistics Specialists, Mining Engineers and Geologists, Accountants and Taxation, Consultants and Anthropologists** who can be called upon as required.

Balancing culture and business

Yaran was formed as a result of a desire to provide more economic and culturally acceptable and client specific services. Yaran have staff who operate out of our

offices in **Adelaide** and associates who operate out of **Perth, Melbourne, Cairns and Darwin**.

Our understanding of Aboriginal and Torres Strait Islander needs combined with specialist knowledge and experience ensures that Yaran are able to provide relevant advice to Aboriginal and Torres Strait Islander organisations, communities and individuals.

Yaran provides business and consulting services to both the private and public sectors. Our consultants offer professional and reliable leading edge information and services in the following areas:

- Corporate sustainability
- Corporate Governance
- Investigations, Reviews and Evaluations
- Business Start ups, Facilitators & Brokers
- Strategic Community and Business Planning
- Native Title Commercial and Mediation Services
- Cross Cultural Awareness & Intelligence Mentoring & Training
- Strategic Relationship Building Strategies
- Research and Policy Advice
- Government and Community Relations

Our commitment

Through the talent and skill of our professionals we can make a significant impact in improving performance and the ability to add value to every opportunity.

Client experience

Prior to starting this consultancy firm **Rick Callaghan** was the national coordinator of a big five accounting firm's Indigenous Business Group for five years. His expertise covers project development and corporate management, the areas of business and strategic planning, investigations, reviews and evaluations for government involving substantial consulting projects across a number of business disciplines. He commenced his own boutique consulting firm delivering services to the public and private sector with emphasis on undertaking reviews, evaluations, business start ups and joint venture mining and civil projects. He has been an integral player in Aboriginal and non-Aboriginal business development and sustainability over the past 20 years around most of the Australian mainland including Tasmania and the Torres Strait Islands.

Dr Dan Tyson has over 25 years experience in qualitative and quantitative research and evaluation involving health and related disciplines. Dan was also the deputy CEO of a major uranium explorer with extensive tenements in the mid north of South Australia for 5 years. His expertise covers project and corporate management, the areas of services planning, program evaluation, development of methodologies, government relations, mediation, community affairs and native title negotiations in SA, data analysis,

and product costing. Dan has high-level skills in quantitative and qualitative research methods and has extensive experience in the analysis of large and complex data sets. Dan has extensive consulting experience within the private business, resources and government non-government sectors.

Our team members have worked within the mining and resource sector developing employment and business strategies, and have assisted with economic and mining negotiations and agreements between resource companies and Native Title claimants.

We have conducted work for the following small sample of organisations, communities and individuals:

- Indigenous Land Corporation
- Indigenous Business Australia (Advisor & Bookkeeping services.)
- BHP Billiton Iron Ore
- North West Shelf Venture
- Banyjima Native Title Group
- Karriyarra Native Title Group
- Australian Healthcare Associates
- Department Health & Ageing
- Karijini Development PL
- Carey Biyulu PL
- DEWR-Indigenous and Employment (IEP) Programs
- Numerous Government and non-government clients

Industry sectors

Yaran professional staff have undertaken work in the following industry sectors:

- Native Title & Heritage Management
- Energy & Natural Resources
- Federal, State & Local Government
- Economic & Property Development
- Commercial and Retail

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Yaran is Supply Nation Certified.

